

## **The Meadows South Cable TV Questionnaire**

The Association has estimated the unit owner cost for monthly cable service to your home in 2025 will be \$66. With 157 units in the complex, our monthly payment is expected to be \$10,362. If we canceled the Spectrum contract (which we can't without suffering legal problems), your monthly maintenance fee would be only \$74.

For the association to decrease your monthly maintenance fee by a single dollar in 2025, we would have to save \$1,862 in expenses.

Per our cable TV contract terms, we are going to pay \$43 per unit (157 total lots) in 2025 plus broadcast TV surcharges and government communication service taxes. These surcharges and taxes combine to about \$20.50 per unit. Each unit pays \$2.50 per month for a DVR box.  $[43 + 20.50 + 2.50 = 66]$

We are allowed to cancel less than 10% of our 157 subscriptions and save this \$66 on each unit without Spectrum demanding a contract change. Thus, we could cancel 15 unit subscriptions and save \$990 a month with no penalty. Spectrum has indicated we could remove many more subscriptions from the contract, but that the base \$43 charge per unit would increase.

Spectrum has stated that 80 of our 157 owners currently have internet access provided via Spectrum, and that Spectrum could decrease these owner's rates should the association enter into a contract for bulk internet service bundled with cable TV.

**Unit #:** \_\_\_\_\_

1. Do you use Spectrum cable services in your home? \_\_\_\_\_
2. Would you be willing to return your DVR box to Spectrum? \_\_\_\_\_
3. Would you voluntarily give up your Spectrum subscription, if it meant a decreased monthly maintenance fee? \_\_\_\_\_
4. Do you have an internet service provider? \_\_\_\_\_
5. If Spectrum is not your current internet service provider, would you be willing to switch to Spectrum internet? \_\_\_\_\_
6. Would you want the association to negotiate for bundled Spectrum TV and internet services to be included in your monthly maintenance fees? \_\_\_\_\_